

Pharmaceutical Services – Holly Center  
DHMH-OPASS 14-13412

Vendor Questions Received During Pre-Bid Conference – 8-1-13:

Question: Do you want brand name prices for the drug list?

Answer: Attachment E; Excel File list three Drug Types: Brand Name Drugs, Generic Drugs and Over the Counter Drugs (OTC)

Question: There is Maryland Medicaid procurement standard points tablet prices and mat pricing for everyone that has Medicaid insurance coverage, so why is this listed on the bid page for pricing if all vendors would have the same mat pricing,

Answer: The resulting contract represents a value to the state that includes costs incurred by the State and/or other entities.

Question: What is the timeframe for the quantity dispensed of the drugs on the drug list?

Answer: One year.

Question: Is the bid price of the current contract available to view?

Answer: Yes, that is public information. Send your PIA request to the Contract Officer, Theresa Ammons. The information will be posted to eMM.

Question: Section 3.3.2 is regarding Information Technology. It states, “The Contractor shall not connect any of its own equipment to a State LAN/WAN without prior written approval by the State.” Would the State allow dispensing staff access to their website?

Answer: Yes.

Question: Will a vendor be excluded from the contract for not being located in Maryland? Would Delaware be acceptable?

Answer: A vendor must meet the Bidder Minimum Qualifications (see Section 2 – page 19).

Question: OTC drugs are not covered by Medicaid. How do we get reimbursed?

Answer: Holly Center will pay for items not covered by insurances. See Section 3.6 Invoicing, 3.6.3 Invoice Submission Schedule (page 27) OTC (Over the counter drugs) and drugs not covered by Medicaid/Medicare/Medical Assistance or private insurance.

Question: Page 6 of the drug list. It looks like the quantity dispensed are those paid from the state. Are they?

Answer: Yes, this is a list of the OTC Drugs

Question: Who is billed the co-pay?

Answer: If co-pay is required – Holly Center will be responsible.

Question: Are most residents Medicaid only or Dual Choice?

Answer: Dual Choice: Residents have Medicaid/Medicare/Medical Assistance, or private insurance. Presently only one resident is without insurance. This information is based on previous year and is subject for change.

Question: How do you get the level of services required by picking the lowest bid? Some pharmacies will bring more to the table than others and not be the lowest bidder?

Answer: Bidders must meet all requirements listed in the solicitation in order to be considered for award, e.g. experience, licensure requirements, references, etc. The solicitation lists the Scope of Work/Services being procured. The Services listed is what the State will pay for.

Question: When you request invoices from wholesalers there are a lot of drugs listed. What if a drug listed is one we have not used before?

Answer: An invoice must be submitted for all drugs on the list that you have purchased in the past. For those drugs you have not purchased, a quote from your supplier will be accepted (see Bid Price Form, Column D).

Question: How long does it take for the contract to be awarded? We need time to place all the drugs in our system and have our technicians visit Holly Center to obtain all information, as well as provide the medication carts needed.

Answer: The contract anticipated start date is **November 1, 2013**; hopefully the contract will be awarded by October.

Question: Does Holly Center have an Electronic Health Records System?

Answer: Not at this time.

Question: What is the monthly average of OTC Drugs?

Answer: 534 OTC Drugs were used for previous month (July 2013)

Question: Do you give any intravenous drugs?

Answer: Yes. See 3.2 Scope of Work – Requirements – Section 3.2.4d .

Question: Will Holly Center be performing any site visits?

Answer: If a site visit is necessary for a prospective bidder prior to bid due date, a request must be sent to Mae Esh, Contract Monitor. A site visit will be scheduled with the contractor that is awarded the contract.